



Office of Small Business Programs Doing Business with the Corps of Engineers

U.S. ARMY CORPS OF ENGINEERS

BUILDING STRONG®

Subcontracting plan requirements and subcontract opportunities

REQUIREMENTS:

The Department of Defense (DoD) requires that its prime contractors make the maximum use possible of small, small disadvantaged (to include HBCU/MIs), women-owned small business, HUBZone, Service-Disabled Veteran-Owned and Veteran-Owned firms in its subcontracting program. Large business awarded federal contracts, valued at more than \$1.5 million for construction or \$650,000.00 for other than construction, are required to submit subcontracting plans designed to maximize the participation of small and small disadvantaged business concerns and subcontractors. Personnel from the DoD and the Small Business Administration make periodic reviews at contractor's plants to verify compliance with this program.

When submitting subcontract plans in response to Corps of Engineers solicitations, large prime contractors are encouraged to review Army Federal Acquisition Regulation, Appendix DD, SUBCONTRACTING PLAN EVALUATION GUIDE. This guide provides a methodology for uniform and consistent evaluation of subcontracting plans within the Army, and is available at <http://www.arnet.gov/far/>, click on **AFARS**. Additional instructions on how to complete the subcontracting reports can be obtained from the Deputy for Small Business. Subcontracting reports are submitted electronically through the electronic subcontracting reporting system at www.esrs.gov.

* Subcontracting Goals

In accordance with FAR Clause 52.219-9, Department of the Army, Office of Small Business Programs, has assigned the U.S. Army Corps of Engineers for Fiscal Year 2011 the subcontracting goals for the Small Business categories listed below:

| | |
|--|--------------|
| Small Business | 50.0% |
| Small Disadvantaged Business (SDB) | 17.0% |
| Women-Owned Small Business | 18.0% |
| HUBZone Certified Firms ** | 10.0% |
| Service-Disabled Veteran-Owned Small Business | 4.0% |
| Veteran-Owned Small Business | 8.5% |

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<http://www.nae.usace.army.mil>

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While these are Army Corps of Engineers recommended subcontracting goals, it is the contractor's responsibility to provide realistic, challenging, and achievable goals set forth in a subcontracting plan and will be negotiated prior to contract award.

**** Note:** HUBZone certified firms are certified through the U.S. Small Business Administration (SBA). Firms that are certified are listed at the SBA website, <http://www.sba.gov>. In order for large prime contractors to receive credit for award to HUBZone firms, the firms must be certified as such by the SBA. Therefore, firms located in HUBZones are strongly encouraged to become certified through their local SBA office.

OPPORTUNITIES:

The New England District maintains a list of Prime Contractors that hold subcontracting plans with us. We strongly encourage you to make contact with them to identify their specific needs.

Additional small business opportunities are also available at SBA's [SUB-Net site](#). Prime contractors use SUB-Net to post subcontracting opportunities. These may or may not be reserved for small business, and they may include either solicitations or other notices -- for example, notices of sources sought for teaming partners and subcontractors on future contracts. Small businesses can review this web site to identify opportunities in their areas of expertise. While the web site is designed primarily as a place for large businesses to post solicitations and notices, it is also used by Federal agencies, state and local Governments, non-profit organizations, colleges and universities, and even foreign Governments for the same purpose.

Small Businesses are highly encouraged to register in the [Dynamic Small Business Search](#). Dynamic Small Business Search is an Internet-based database of information on more than 195,000 small, small disadvantaged, 8(a), HUBZone, women-owned, service-disabled veteran, and veteran-owned businesses. It is free to federal and state government agencies as well as prime and other contractors seeking small business contractors, subcontractors and/or partnership opportunities.

The SBA has created a Subcontracting Program Assistance Fact Sheet that provides valuable information for all firms (both large and small), as well as for government personnel. Click here to review the [Fact Sheet](#).

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